

APRIL IN A NUTSHELL

Storm deters shoppers



Retail sales decreased 1.2%



Sales fell 0.5% compared with the previous quarter - worst in a year



Department stores were the only sector to show growth - 0.8%

Source: ONS Retail Sales, March 2018

Severe weather hampered footfall

6%



Footfall fell 6%

8.6%



High street footfall declined 8.6%

1.8%



Retail park footfall fell 1.8%

4.8%



Shopping centre footfall fell 4.8%

Source: BRC Springboard footfall and vacancies monitor, March 2018

The best of the rest

April data

Spiceworks' millennials survey

60%

60% prefer to purchase from tech brands that focus on building a relationship



65%

65% believe the tech they buy for personal use influences business purchases

34%

34% require a personal experience before buying

Make it British campaign survey



93%
Would pay more.

93% of consumers would be willing to pay more for British made goods

77%

Believe in the quality

77% said they'd believe a product to be of good quality if it was made in Britain

50%
Trying more since Brexit.

50% are trying to buy more British made products since the Brexit vote

Intu shopping centre report

1.5%



1.5% rise in footfall year-on-year

60 New long term leases.



Signed 60 new long term leases in the quarter

£180M extension



£180 million extension to open at intu Watford

Food inflation hits 12 month low



1%

Shop price deflation accelerated to 1%



0.4%

Food inflation falls to 12 month low to 0.4%



1.9%

Non-food prices decreased at a rate of 1.9%

Source: BRC-Nielsen Shop Price Index, March 2018

UP

AMAZON PRIME
members over 100m according to Bezos

100m + MEMBERS

RIVER ISLAND
to launch 5 new flagships this year

5 NEW FLAGSHIPS IN 2018

SAINSBURY'S
rolls out zero-emission electric bike delivery

ZERO EMISSION DELIVERY

DOWN

DEBENHAMS
halved its interim dividend with an 85% fall in first-half profits

85% FALL

CARPETRIGHT
to cut 300 jobs across 83 stores

300 JOB CUTS

BONMARCHÉ
sales drop 11.1% in final quarter

11.1% DROP